

THIS MEETING WILL NOT BE PHYSICALLY OPEN TO THE PUBLIC. ALL MEMBERS OF THE PUBLIC MAY PARTICIPATE AND COMMENT VIA THE APPLICATION, MICROSOFT TEAMS. MICROSOFT TEAMS MEETING INFORMATION AND CALL IN INFORMATION WAS POSTED ON THE AGENDA AND ON THE SASA'S WEBSITE.

NOTICE: THIS MEETING WILL BE HELD IN ACCORDANCE WITH EXECUTIVE ORDER N-29-20, ISSUED BY CALIFORNIA GOVERNOR GAVIN NEWSOM ON MARCH 17, 2020 THE RALPH M. BROWN ACT (CALIFORNIA GOVERNMENT CODE SECTION 54950, ET SEQ.), AND THE FEDERAL AMERICANS WITH DISABILITIES ACT.

THIS MEETING WILL NOT BE PHYSICALLY OPEN TO THE PUBLIC. ALL MEMBERS OF THE PUBLIC MAY PARTICIPATE AND COMMENT VIA THE APPLICATION, MICROSOFT TEAMS. MEETING INFORMATION: WEBSITE- <a href="https://teams.microsoft.com/l/meetup-join/19%3ameeting\_ODZjYTUzMzItOGYwYS00ZDY5LWIzM2MtNzgxYTUwNDVIODgw%40threadd.v2/0?context=%7b%22Tid%22%3a%22e73b77d8-3dbd-4d4e-8d82-f3153670356d%22%2c%22Oid%22%3a%22382a93c5-5554-45e1-b7f5-c04154c310d3%22%7d

#### REMOTE PUBLIC COMMENT

If you prefer to provide a written comment on a specific agenda item, please submit your comments via email by 4:00 p.m. on the Wednesday prior to the Board meeting. Please email your comment to the Clerk of the Board at <a href="mailto:riosa@stancounty.com">riosa@stancounty.com</a> and include the Agenda Item Number in the subject line of the email. Your written comment will be distributed to the Board members of Stanislaus Animal Services Agency and kept on file as part of official record of the Board meeting.

Or join by phone: Dial: (888) 370-6086,,671581247#

Phone Conference ID: 671 581 247#

# REGULAR MEETING AGENDA Thursday, April 15, 2021 at 9:00am













#### STANISLAUS ANIMAL SERVICES AGENCY

"SERVING YOUR COMMUNITY TOGETHER"

3647 Cornucopia Way Modesto CA 95358

Phone: 209.558.7387 Fax: 209.558.2138 www.stancounty.com/animalservices

Joint Powers Agency Meeting Notice

Thursday, April 15, 2021, at 9:00am

The Joint Powers Agency welcomes you to its meetings, which are held by announcement, and your interest is encouraged and appreciated.

The agenda is divided into two sections:

**CONSENT CALENDAR**: These matters include routine financial and administrative actions. All items on the consent calendar will be voted on at the beginning of the meeting under the section titled "Consent Calendar." If you wish to have an item removed from the Consent Calendar, please make your request at the time the Agency Chairperson asks if any member of the public wishes to remove an item from consent.

**REGULAR CALENDAR**: These items will be individually discussed and include all items not on the consent calendar, all public hearing and correspondence.

ANY MEMBER OF THE AUDIENCE DESIRING TO ADDRESS THE AGENCY ON A MATTER ON THE AGENDA: Please raise your hand or step to the podium at the time the item is announced by the Agency Chairperson. In order that interested parties have an opportunity to speak, any person addressing the Agency will be limited to a maximum of 5 minutes unless the Chairperson of the Agency grants a longer period of time.

**PUBLIC COMMENT PERIODS:** Matters under the jurisdiction of the Agency, and not on the posted agenda, may be addressed by the general public at the beginning of the regular agenda and any off-agenda matters before the Agency for consideration. However, California law prohibits the Agency from taking action on any matter which is not on the posted agenda unless it is determined to be an emergency by the Joint Powers Agency for Stanislaus Animal Services. Any member of the public wishing to address the Agency during the "Public Comment" period shall be permitted to be heard once for up to 5 minutes.

Materials related to an item on this Agenda submitted to the Agency after distribution of the agenda packet are available for public inspection in the Clerk's office at 3647 Cornucopia Way, Modesto, CA during normal business hours.

**NOTICE REGARDING NON-ENGLISH SPEAKERS:** Joint Powers Agency meetings are conducted in English and translation to other languages is not provided. Please make arrangements for an interpreter if necessary.

**REASONABLE ACCOMMODATIONS:** In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Executive Director of Animal Services at (209) 342-1740. Notification 72 hours prior to the meeting will enable the Agency to make reasonable arrangements to ensure accessibility to this meeting.

**MATERIALS:** Materials related to an item on this Agenda submitted to the Joint Powers Agency after distribution of the agenda packet are available for public inspection in the Animal Services Office at 3647 Cornucopia Way in Modesto, during normal business hours.

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Stanislaus Animal Services Agency Board Meeting Agenda

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#### April 15, 2021

- 1. Welcome
- 2. Roll Call (silent)
- 3. Public Comment Period (Limit of 5 minutes per person)
- 4. Minutes of Previous Meeting
  - A. Approval of the Agency Board Meeting Minutes of January 21, 2021
- 5. Correspondence: None
- 6. New Business
  - **A.** Public Hearing to Consider the Adoption of the Recommended Budget for Fiscal Year 2020-2021
- 7. Adjournment

## THE GOVERNING BOARD OF THE JOINT POWERS AGENCY OF THE STANISLAUS ANIMAL SERVICES AGENCY (SASA)

**Meeting Minutes** 

Regular Meeting Thursday January 21, 2021

#### **Members Present:**

Tom Westbrook, City of Ceres, Chair Jody Hayes, Stanislaus County - Absent Joe Lopez, City of Modesto - Left at 9:53 a.m. Merry Mayhew, City of Hughson Michael Pitcock, City of Waterford Ken Irwin, City of Patterson, Co-Chair – Left at 10:30 a.m.

#### Staff Present:

Annette Patton, Executive Director Dennis Cordova, Operations Manager Sweena Pannu, Deputy County Counsel Jewel Warr, - Stanislaus Co. Alt Adrienne Rios, Confidential Monica Aleman, Business Mgr.

#### **Guests and Dignitaries:**

Melanie Scherer, Jessica Schleder.

- **1.** The meeting was called to order at 9:01 a.m. by Chairman, Tom Westbrook.
- 2. Roll call: See above

#### 3. Public Comment:

**Augusta Farley:** Fees and fines issue. Requesting the shelter draft policies and procedures on waiving fees and fines for low-income citizens.

**Mike Christian:** Requested and urged for more Board oversight of shelter operations, policies and procedure, and protocol.

**Nadia Borisova:** Red listed dogs in danger of euthanasia, which usually include senior dogs, dogs with medical concerns, and large breeds. Requested the shelter improve animal intake process, amend the colorcoding system to allow adjustments, perform quality behavioral assessments.

**Nancy Hudspeth:** Expressed concerns with color coding system miscoding shelter animals based on their initial behavior upon arrival to the shelter. Is in support of getting quality photos and videos of shelter animals and leveraging volunteer help in this area.

**Mindy:** Submitted a request for the number of deceased animals' intake from 2017 – current back in December 2020 and has yet to receive a response.

**Nancy Klein:** Expressed that rescue volunteers receive minimal support from shelter staff for dogs on the red and yellow list. Mentioned that better communication is needed for community outreach and the shelter's monthly promotions.

#### 4. Minutes of Previous Meeting:

- A. Approved the Agency Board Meeting Minutes of December 17, 2020. (Waterford/Patterson; 5/1)
- 5. Correspondence: None.

#### 6. New Business:

- A. Recognition for Volunteer Laurie Daily-Johnston Annette recognized Ms. Laurie Daily-Johnston for her long-time contributions to animal welfare.
- B. Presentation by Jessica Schleder from Adoptimize and Discussion Adoptimize is an application which automates animal photos and increases adoptions rates by improving the quality of animal pictures. Taking the shelter out of the shelter photo. Compatible with any other animal management system. Adoptimize only charges for positive outcomes. Goal is to get good photos online quickly of harder to adopt animals. There is also a free option in which Adoptimize collaborates with PAWP a telemedicine willing to sponsor SASA's adoptimize in exchange for opted in adopter contact information.
- C. Presentation by Melanie Scherer from SNIP and Discussion offers either free spay/neuter if the clinic is sponsored, if not, the fee is \$25. They also offer vaccines that cost \$11-\$20 each, which is dependent upon the location of the clinic and size of the donation, if applicable. Micro-chipping is \$20 \$25. Seeking all cities within Stanislaus County to sponsor the low cost spay/neuter clinics. Proposed four 2-day clinics every five to six weeks \$3,500 per clinic for a total of \$14,000 (26-32 animals spayed/neutered each clinic; \$110 per animal). Proof of residency of a specific low-income zip codes. Provided an overview of SNIP's outreach efforts throughout different communities.
- D. Authorize the Executive Director to accept the Donation of a 2017 Ford Transit Van from the Best Friends Animal Society and to use this Van for the Agency's business needs. (Hughson/Stanislaus County; 5/1)
- E. Authorize the Executive Director to execute an Amendment to the Lease Agreement for Lander Veterinary Clinic for the Use of 3643 Cornucopia Way, extending the Lease period from March 1, 2018 to February 28, 2022. (Patterson/Waterford; 5/1)

#### 7. Committee Reports: None.

#### 8. Informational:

- A. Operations update: Dennis provided a high-level overview of the agency's monthly operational report.
- B. Financial update: Annette introduced Monica Aleman as SASA's new business manager. Ms. Patton informed the Board the number of issued dog licenses are lower than anticipated due to DocuPet's inability to perform canvassing during the COVID-19 pandemic.
- C. Executive Director Report: Annette shared the agency's focus for the upcoming year will be to increase pet reclaims ensuring more pets are returned to their owners. SASA is still recruiting for the County Veterinarian position. Ms. Patton mentioned the agency was featured in the Stanislaus magazine in the month of February for reaching a big milestone and clearing the shelter in 3 days at the onset of the pandemic.
- 9. Member Referrals: None.

Adjourned Regular Meeting at 10:53 a.m.

ATTESTED: ADRIENNE RIOS, Clerk of the Governing Board of the Joint Powers Agency of the Stanislaus Animal Services Agency State of California













### STANISLAUS ANIMAL SERVICES AGENCY ACTION AGENDA SUMMARY

| AGENDA DATE: April 15, 2021                        | AGENDA #: 6A                               |
|--|--|
| SUBJECT:   |  |
| Public Hearing to Consider the Adoption of the Rec | ommended Budget for Fiscal Year 2021-2022. |
| Discussions  |  |

#### DISCUSSION:

The Stanislaus Animal Services Agency (SASA) 2021-2022 Recommended Budget was prepared by staff and in accordance with the Joint Powers Authority (JPA) agreement, the Agency Board will consider and approve the Budget as necessary to support decision-making and budget planning for each participating agency well in advance of Fiscal Year 2021-2022. Details of the Recommended Budget are outlined below and identified in Attachments A through C.

Stanislaus Animal Services Agency (SASA) has made tremendous strides over the years, dramatically increasing lifesaving, slashing euthanasia rates, surpassing adoptions from the previous years' records. Regardless of where the Agency currently lies on that spectrum, at some point will be faced with questions around sustainability.

#### Revenue:

Total Revenue for the 2021-2022 Recommended Budget is estimated at \$1,325,503, a decrease of (\$242,861) from the 2020-2021 Adopted Final Budget. The base Budget includes a conservative revenue approach as the state reopens. Staff evaluated historical trends and rightsized the various revenue accounts.

In Fiscal Year 2021-2022, all partners did not elect for canvassing services and City of Modesto will also continue to provide Field services through Modesto Police Department. The joint powers agreement identifies canvassing and field services as elective services.

#### **Expenses:**

Expenses identified in the 2021-2022 Recommended Budget total \$5,493,497 with \$5,236,497 in costs allocated to partners. This represents an increase in costs allocated to partners by 3% or \$135,960 from the 2020-2021 Adopted Final Budget.

The Recommended Budget includes the following services:

#### **Hospital Services**

In Fiscal Year 2020-2021, the Agency contracted with veterinarians and outside veterinary hospitals to perform spay/neuter surgeries at an estimated cost of \$150,000. SASA maintains the vacant veterinarian position and

continues with an ongoing recruitment to fill the full-time veterinarian. The agency is experiencing the same situation as so many other agencies with a shortage of veterinarians in the state. This is a growing topic of conversation at the local and state level. SASA will continue with ongoing recruitment efforts to promote the full-time position.

In August 2016, the Board adopted a new adoption process with updates made to the website. This led to the most significant increase in adoption history for this Agency. The direct impact to the hospital was the significant number of pets waiting for surgery that took much needed kennel space in the shelter. Dogs often became sick with kennel cough even after being vaccinated at intake. The pandemic and shelter closing provided SASA an opportunity to evaluate existing processes and adjust procedures for positive outcomes.

The positive outcomes for adopted pets:

- 1. Pets went home with their new families, and no longer waited at the shelter for surgery.
- 2. Adopters were scheduled an appointment for their new pets to return to be spayed/neutered.
- 3. Pets were happier, cleaner, healthier, and socialized when they returned for surgery day.
- 4. A significant reduction in kennel cough treatment. The hospital experienced a \$39,121 in cost savings for kennel cough treatment.

The impacts to the hospital are significant as more pets are adopted, the number of spay/neuter surgeries increase too. The law requires all adopted pets to be spayed/neutered. SASA struggles with surgery capacity for adopted pets and does not provide spay/neuter services to rescue partners or the community. In the future the hospital will continue with the appointment system for spay/neuter services for adopted pets.

#### **Client Services**

#### **DocuPet**

DocuPet a new solution for Stanislaus Animal Services license program officially launched in the middle of February 2020. The implemented solution includes a new online environment for licensing, account access, profile management, outsourced tag fulfillment, and customer service. DocuPet could not provide any neighborhood education by going door to door. Their solution for the next fiscal year is to include kiosks in pet friendly retail stores and veterinarian offices.

In the first year some key performance metrics:

- 1. In the first year of DocuPet 22,440 dog licenses were sold. This is 22% below the baseline (or 4,924 licenses). Due to COVID-19, DocuPet seen an average decrease of 19% across other communities.
- 2. License revenue to date = \$468,878
- 3. Citation revenue to date = \$88,852
- 4. Fees collected to date = \$102,874
- 5. Renewal Rate: 66%
- 6. Online licenses sold were 71% of sales or 16,076

#### **Donation Program**

DocuPet will work collaboratively with SASA to increase revenue gained from gifts. Donation options will be interlaced throughout the licensing process allowing licensees to donate whether they are completing their

registration online, over the phone, by mail, or in person. In the first year DocuPet collected \$20,000 in donations for SASA.

#### HomeSafe Program

DocuPet's HomeSafe<sup>TM</sup> program is provided as a complimentary service to all licensees who sign our terms of service. All pet owners who registered or activated an online account will have the option to join their municipality's lost pet alerts so they can stay in the loop about any lost and found pets. Via their own account, they may submit lost pet reports for any of their registered pets. All DocuPet tags can be searched via DocuPet, allowing pet finders to send a found pet report and help get a pet home safe, quickly. DocuPet's customer service department is on-call 24/7 to aid in efforts to return lost or found pets to their owners. In the first year 82 Stanislaus pets returned home.

In Fiscal Year 2021-2022, Staff has budgeted conservatively and did not increase licensing revenue. Licensing revenue is budgeted at the forecasted amount for year-ending 2020-2021. DocuPet collected 22% less revenue the first year, due to issues related to the pandemic.

#### **Shelter Strategies**

#### Home to Home

Shelter intake should be the last resort and not the first option. The positive impact of managed admissions is intertwined with the success of live outcome. Therefore, operations are recommended to be adjusted with the theme of using finite resources, such as shelter space and human capital, in the most efficient way, to reach desired goals. SASA wants to assist a pet owner to allow the shelter to operate within its Capacity for Care and to prevent the risk of euthanasia and length of stay at the shelter.

Strategy to avoid pets entering the shelter include the implementation of Home to Home. Home To Home™ helps pets stay out of shelters. It is a unique, direct-to-adopter program for pet owners looking to re-home their animals. In just a few simple steps, pets can find a loving new home without ever seeing the inside of a shelter. It's free to use for both owners and adopters, and gives animals needing a new home the best of both worlds: their current owner can find the best fit, and their adopter can learn all about their personality and preferences first-hand.

Home to Home was implemented during the pandemic and we have seen nearly 100 pets rehomed using the application. All pets rehomed did not enter the shelter.

#### **Dogs Playing for Life**

Animal shelters providing enrichment through play groups often see higher adoption rates. Dogs are getting exercise, which is a stress reliever in and of itself, and are allowed to behave normally. Potential adopters see dogs playing and having fun, which is their natural state, as opposed to seeing behaviors associated with frustration housed in a kennel without enrichment.

In addition to exercise and social interactions, playgroups provide opportunities for enrichment, assessment, training and behavior modification. Evaluating dogs in playgroups and observing them interacting with one another will give staff a better, faster understanding of the dogs in our care.

This program would need the support of new business hours. The playgroups could be done along with feeding, watering, and cleaning of the kennels in the morning, prior to opening to the public. The training expenses for Dogs

Playing for Life are from donations and grants. This program was delayed due to the pandemic. SASA has been in recent contact with Dogs Playing for Life to be placed on the schedule for 2021-2022.

#### **Adoption Events:**

SASA recommends approval of participation in the following promotions in Fiscal Year 2021-2022:

July: Summer Special - All room and board fees waived for return to owners.

**August:** Clear the Shelter Day – (date TBA) a national adoption event. Adoptions fees are waived. **September:** Senior for Seniors – Senior Pets (over 6) for a senior (over 55) Adoption Fee waived.

October: National Cat Week - October 25<sup>th</sup> - 29<sup>st</sup>, all cat adoptions are half off.

**November:** Forget Me Not Week - November 8-12<sup>th</sup> No cost Microchips.

**December:** 12 Strays of Christmas – 12 pets will be adopted at half the adoption price.

January: Size Does Matter - Adoption Event for the entire month of January. \$40 for Dogs over 40 lbs. and \$10

for cats over 10 lbs. All adoptions come with a one-year complimentary dog license.

**February:** Let's be Random! February 17<sup>th</sup> is a Random Act of Kindness Day. We will sponsor another pets adoption with every paid adoption. Same concept as pay it forward.

March: Puppy Appreciation Month All adoptions receive a complimentary one-year dog license.

April: April Fool's Day - Just purchase a license and all pet adoption fees are waived.

May: <u>Cinco de Meow and Bow Wow - One-day event on May 5th, all cats can be adopted for \$5 and dogs \$75.</u>

June: <u>Microchip Your Pet for only \$5 and all Kittens are two for the price of one.</u> – Purchase a \$5 microchip

receive a one-year dog license. June 1-June 30 all room and board fees waived for return to owners.

#### **Petco Foundation**

SASA received a generous life-saving grant from the Petco Foundation of \$225,000. The grant is issued in two separate payments of \$112,500 with the first payment received in 2020, and the second payment in 2021.

The intent of the grant is to create a new life-saving project at SASA. A foster pre-wean project will assist in achieving the highest live release rate ever for cats and further encourage life-saving efforts in our community. This amazing life-changing and life-saving project is titled SAVE all the Community MEOWS.

Our committed volunteers, staff at Stanislaus Animal Services Agency and our nonprofit partners need to see they are making a positive difference; they come to the shelter every day because they love animals and want to make their lives better. Reducing the overall population of pre-wean kittens entering the shelter environment and increasing the overall number of all pre-wean kittens going into foster homes will also have the important side effect of maintaining a positive work environment and keeping our volunteer base active, enthusiastic and engaged.

The grant assistance will be used for needed cat spay/neuter surgeries, outreach; and salary for two part-time (29 hours a week) Animal Care Specialist positions to work in the capacity as Foster Coordinators. We believe that with this assistance, we can reach our targeted goals and increase our life-saving efforts for pre-wean kittens.

SASA will become a community that serves as a benchmark for other communities in the Central Valley and truly make a difference to reduce shelter intake and increase life-saving efforts

#### **Best Friends Animal Society**

Best Friends Animal Society (BFAS) is a leading national animal welfare organization dedicated to ending the killing of dogs and cats in America's shelters. In addition to running lifesaving programs in partnership with more than 2,200 animal welfare groups across the country, Best Friends has regional centers in New York City, Los Angeles,

Atlanta and Salt Lake City, and operates the nation's largest no-kill sanctuary for companion animals. Founded in 1984, Best Friends is a pioneer in the no-kill movement and has helped reduce the number of animals killed in shelters nationwide from 17 million per year to about 1.5 million. That means there are still more than 4,100 dogs and cats killed every day in shelters, just because they don't have safe places to call home. We are determined to get that number to zero by the year 2025. Working collaboratively with shelters, rescue groups, other organizations and you, we will end the killing and Save Them All

In 2018, Best Friends Animal Society arrived at Stanislaus Animal Services Agency to begin a life-saving partnership. BFAS awarded SASA a three-year grant of life saving for community cats. SASA was the only shelter in California to receive a grant of this magnitude from BFAS. The grant incurred the cost of two full time Best Friends employees onsite and the expense of 10,500 spay/neuter surgeries for cats at local veterinarian's offices. The impact from the program was to reduce shelter intake and euthanasia of healthy cats.

Best Friends officially transitions the program back to SASA in April 2021. Best Friends invested over \$750,000 in the Stanislaus Community after three years with successful outcomes. The cat intake at the shelter was reduced and the live release rate reached the highest ever.

The SASA program will have a new approach and look much different than past programs. SASA will have one person dedicated to the program, and stray cat appointments will be required to bring cats to the shelter. The appointment concept is to only provide appointments for the number of stray cats that can be cared for with existing resources at the shelter. SASA cannot return to the days with 400-500 cats at the shelter and without enough resources to include spay/neuter capacity. Cats will become sick and die with too many housed at a time in a shelter environment. It is better to leave healthy cats outdoors in the community. Recently National Animal Care and Control Association released a recommendation to support leaving stray healthy cats outdoors.

SASA wants to continue to promote life-saving efforts in our community and sharing the message with the community that it is possible to overcome the challenges of living in a farm community with consistent life-saving efforts and education. Our live release rate for cats was 9% ten years ago. Today for the first time the live release rate is over 90% combined for cats and dogs.

#### **Spay and Neuter Certificate:**

Stanislaus Animal Services Agency developed the spay/neuter program to target the largest problem of pets entering the shelter effective July 1, 2021. Large breed dogs entering the shelter include Huskies, German Shepherds, and Pit Bulls, these pets remain at the top of the list of pets entering the shelter. The large breed dogs entering the shelter is at times overwhelming. We want to assist the community and continue to reduce the overall breeding of these type of dogs.

#### Who is eligible?

Large breed dog owners that reside within the unincorporated areas of Stanislaus County, and the cities of Modesto, Ceres, Patterson, Waterford, and Hughson. One program with two different qualifications. A coupon will be issued with evidence of low-income using the list below and a \$20 co-payment. Without evidence of low-income the co-payment is \$50, and the limit is (2) per family.

One of the following documents must be provided as evidence of low income:

- Food Stamps or EBT Card
- Medi-Cal Card
- Medicaid
- Unemployment
- SSDI (Social Security Disability Insurance)
- SSI/SSP (Supplemental Security Income/State Supplementary Payment)

• Telephone or Utility bill with low income designation

The coupon will be redeemed at any local participating veterinarian for spay or neuter surgery.

#### **Solution**

Under the proposed budget, we are requesting \$125,000 in appropriations to fund spay/neuter surgeries for large breed dogs and cats through veterinarians in Stanislaus County. Included in the appropriations are funds for education and outreach. With this program, we can be a community that serves as a benchmark for other communities and truly make a difference in the shelter intake of dogs and cats in the community.

An additional incentive for the public to spay/neuter their animals is the reduced licensing fees. A dog owner who is altered pays twelve dollars (\$12) annually for a dog license as opposed to one-hundred fifty dollars (\$150) annually for an unaltered dog license. This incentive should continue to encourage more people to license their dogs in accordance with State rabies vaccination and licensing mandates. This program has the potential to reduce the number of unwanted dogs and cats being produced.

#### **CAP Charges**

The estimated cost of Cost Allocation (CAP) charges is \$485,244.45 intended to maintain service levels. The total increase in CAP charges is \$17,993.45. The CEO's office is a General Fund budget unit which requires going through the zero-base budget process at the beginning of each two-year budget cycle. The overall increases to CEO costs, and therefore charges to departments/entities, is due to salary/benefits increases, standard increases in costs for services and supplies. The percentage charged to SASA has increased slightly over the last year based upon the number of hours employees worked compared to the other departments in the County (which translates to an FTE calculation for each department).

#### **Depreciation Expense**

Depreciation expense will remain at the same level as the prior year. Depreciation expense is not charged to the participating agencies and will be backed out in an accounting adjustment prior to expense distribution to the partner agencies.

#### **Fixed Assets:**

The Recommended Proposed Budget includes the replacement of one vehicle used to conduct field work. The total cost is estimated to be \$97,000. SASA has a total fleet of eight vehicles; of those one meets the minimum age and mileage requirements to be considered for replacement under the Fleet Services Policy.

#### **Staffing Allocation:**

The 2021-2022 Recommended Proposed Budget includes a Department staffing allocation of 35 full-time employees to the Final Budget allocation. The Proposed Budget includes a recommendation to fill the two vacant positions.

The Proposed Budget includes technical adjustments that do not affect the position allocation.

#### **Key Challenges and Opportunities:**

#### American with Disabilities Act (ADA) Renovations

The Stanislaus Animal Services Agency is committed to complying with the provisions outlined in the Americans with Disabilities Act regarding barrier access to all SASA programs, services, and activities. In Fiscal Year 2020-2021, SASA completed 15% of the recommendations included in the Americans with Disabilities Act (ADA) Operating Plan. The projects to be completed in Fiscal Year 2021-2022 are 15% of remaining items at a cost of \$60,000. The ADA projects that will need to be addressed/completed in upcoming Fiscal Years are: 50% of remaining items with estimated materials and labor cost of \$122,000 as every door with vision panel in the facility is not up to code and will need replacement as well as concrete/sidewalk slope is slightly incorrect across entire facility entry including floor drain locations throughout the facility. SASA plans to complete these projects in the next three budget years, at \$61,000 per year.

#### **FISCAL IMPACT:**

The 2021-2022 Recommended Budget totals \$5,493,497 with \$5,236,497 in costs allocated to partners. This represents an increase in costs allocated to partners by 3% or \$135,960 from the 2020-2021 Adopted Final Budget.

The following represents the contributions for the Partner Agencies:

| Agency                    | 20/21 Adopted Final<br>Budget | 21/22 Recommended<br>Proposed Budget | Variance from<br>Adopted Final<br>Budget |
|---------------------------|-------------------------------|--------------------------------------|--|
| City of Modesto           | 756,520                       | 893,396                              | 136,876                                  |
| City of Ceres             | 537,679                       | 612,905                              | 75,226                                   |
| City of Patterson         | 118,014                       | 131,079                              | 13,066                                   |
| City of Waterford         | 35,838                        | 54,055                               | 18,217                                   |
| City of Hughson           | 43,614                        | 47,921                               | 4,307                                    |
| Stanislaus County         | 2,040,510                     | 2,171,639                            | 131,129                                  |
| Grand Total Contributions | \$ 3,532,174                  | \$ 3,910,994                         | \$ 378,820                               |

Attachment A contains the Fiscal Year 2021-2022 Proposed Budget for the SASA Operational Fund.

#### **Debt Service Fund:**

The SASA JPA constructed the current animal shelter facility with loan proceeds from the 2006 Tobacco Endowment Fund. The County agreed to enter a lease with SASA, which has tenancy-in-common interest in the facility through its useful life due to the fact that, the County retains ownership of the land while the SASA JPA owns the building. The terms of the borrowing are 25-year amortization, with the capitalized cost fixed based on the annual percentage of animal intake at the shelter for Fiscal Years, 2007-2008, 2008-2009, and 2009-2010. The SASA partners began repayment the first day of the Fiscal Year following occupancy; July 2011 as outlined in the Joint Powers Agreement.

The Promissory Note and Ground Lease have been formally approved. Stanislaus County and the City of Patterson have fully paid off their portion of the debt. Each payment is due quarterly, on the first day of the quarter.

Attachment B contains the Fiscal Year 2021-2022 Proposed Budget for the SASA Debt Service Fund.

#### **Donations Fund:**

#### Revenue:

Total Revenue for the 2021-2022 Proposed Budget is estimated at \$184,904. Estimated revenue for the 2021-2022 Proposed Budget is determined by considering the current year's annualized year-to-date actuals. It is projected that revenues will materialize at the Adopted Final Budget 2020-2021 level. The year-end projections were used as the base for the 2021-2022 revenue projections. The Proposed Budget includes an increase of \$112,500 to acknowledge receipt of the second payment of the Petco Foundation Grant. The first payment of the grant was issued to SASA in February of 2020 and the second payment was issued in 2021.

#### Expenses:

Gross costs identified in the 2021-2022 Proposed Budget total \$225,700, an increase of \$112,500 from the 2020-2021 Budget.

#### **Fiscal Impact:**

Motion:\_\_\_\_

The 2021-2022 Donations Budget totals \$225,700. This represents an increase of \$112,500 from the 2020-2021 Adopted Final Budget. This increase includes costs of \$112,500, funded by the Petco Foundation Grant.

Attachment C contains the Fiscal Year 2021-2022 Proposed Budget for the Donations fund.

| <b>CONTACT PERSO</b> | n:                     | Annette Bedsworth, Executive Director             |
|----------------------|------------------------|---|
|                      |                        | STANISLAUS ANIMAL SERVICES AGENCY, (209) 342-1740 |
| ATTACHMENTS:         |                        | Attachments A through C                           |
| AGENCY BOARD         | ACTION:                |   |
| On motion of         | ;                      | Seconded by                                       |
| and approved         | by the following vote: |   |
| Ayes:                |                        |   |
| Noes:                |                        |   |
| Excused or Ab        | sent:                  |   |
| Abstaining:          |                        |   |
| 1)                   | Approved as recommend  | ed.   |
| 2)                   | • •                    |   |
|                      | Approved as amended.   |   |

Stanislaus Animal Services Agency Fiscal Year 2021-2022 Proposed Budget Fund 6181 - Operational Budget

|                           | Α                                 | В                            | С                                       | D                            | E                                   | F                                  |
|---------------------------|-----------------------------------|------------------------------|---|------------------------------|-------------------------------------|------------------------------------|
|                           |                                   | 2020-2021                    |   |                              | 2021-2022                           |                                    |
|                           | Adopted Final Budget<br>2020-2021 | YE Projections 2020-<br>2021 | Variance from Final<br>Budget 2020-2021 | Proposed Budget<br>2021-2022 | Variance from 20/21<br>Final Budget | Incr/ (Decr) from<br>20/21 YE Proj |
|                           |                                   |                              | B - A = C                               |                              | D - A = E                           | D - B = F                          |
| City of Modesto           | \$ 1,435,782                      | \$ 1,203,022                 | \$ (232,760)                            | \$ 1,484,944                 | \$ 49,162                           | \$ 281,922                         |
| City of Ceres             | \$ 742,455                        | \$ 664,146                   | \$ (78,308)                             | \$ 782,633                   | \$ 40,179                           | \$ 118,487                         |
| City of Patterson         | \$ 219,767                        | \$ 196,675                   | \$ (23,091)                             | \$ 205,594                   | \$ (14,173)                         | \$ 8,918                           |
| City of Waterford         | \$ 89,095                         | \$ 79,257                    | \$ (9,837)                              | \$ 88,490                    | \$ (605)                            | \$ 9,233                           |
| City of Hughson           | \$ 83,155                         | \$ 73,753                    | \$ (9,402)                              | \$ 76,303                    | \$ (6,852)                          | \$ 2,550                           |
| Stanislaus County         | \$ 2,530,285                      | \$ 2,263,601                 | \$ (266,684)                            | \$ 2,598,534                 | \$ 68,248                           | \$ 334,933                         |
| Total - ADJUSTED EXPENSES | \$ 5,100,538                      | \$ 4,480,455                 | \$ (620,083)                            | \$ 5,236,497                 | \$ 135,960                          | \$ 756,043                         |
| City of Modesto           | \$ 679,262                        | \$ 590,732                   | \$ (88,530)                             | \$ 591,548                   | \$ (87,714)                         | \$ 816                             |
| City of Ceres             | \$ 204,776                        | \$ 169,217                   | \$ (35,559)                             | \$ 169,729                   | \$ (35,047)                         | \$ 511                             |
| City of Patterson         | \$ 101,753                        | \$ 75,138                    | \$ (26,615)                             | \$ 74,514                    | \$ (27,239)                         | \$ (624)                           |
| City of Waterford         | \$ 53,257                         | \$ 34,662                    | \$ (18,595)                             | \$ 34,435                    | \$ (18,822)                         |                                    |
| City of Hughson           | \$ 39,541                         | \$ 28,836                    | \$ (10,705)                             | \$ 28,382                    | \$ (11,159)                         | \$ (453)                           |
| Stanislaus County         | \$ 489,775                        | \$ 427,347                   | \$ (62,428)                             | \$ 426,895                   | \$ (62,880)                         | \$ (452)                           |
| Total - REVENUE           | \$ 1,568,364                      | \$ 1,325,932                 | \$ (242,432)                            | \$ 1,325,503                 | \$ (242,861)                        | \$ (429)                           |
| City of Modesto           | \$ 756,520                        | \$ 612,290                   | \$ (144,230)                            | \$ 893,396                   | \$ 136,876                          | \$ 281,106                         |
| City of Ceres             | \$ 537,679                        | \$ 494,929                   | \$ (42,750)                             | \$ 612,905                   | \$ 75,226                           | \$ 117,976                         |
| City of Patterson         | \$ 118,014                        | \$ 121,537                   | \$ 3,523                                | \$ 131,079                   | \$ 13,066                           | \$ 9,542                           |
| City of Waterford         | \$ 35,838                         | \$ 44,595                    | \$ 8,758                                | \$ 54,055                    | \$ 18,217                           | \$ 9,459                           |
| City of Hughson           | \$ 43,614                         | \$ 44,918                    | \$ 1,304                                | \$ 47,921                    | \$ 4,307                            | \$ 3,003                           |
| Stanislaus County         | \$ 2,040,510                      | \$ 1,836,254                 | \$ (204,257)                            | \$ 2,171,639                 | \$ 131,129                          | \$ 335,385                         |
| Total - CONTRIBUTIONS     | \$ 3,532,174                      | \$ 3,154,523                 | \$ (377,651)                            | \$ 3,910,994                 | \$ 378,820                          | \$ 756,471                         |
|                           | Intake%                           |                              |   | Intake%                      |                                     |                                    |
| Stanislaus County         | 42.6%                             |                              |   | 41.8%                        | -0.8%                               |                                    |
| City of Modesto           | 38.3%                             |                              |   | 39.2%                        | 0.9%                                |                                    |
| City of Ceres             | 12.5%                             |                              |   | 13.0%                        | 0.5%                                |                                    |
| City of Patterson         | 3.7%                              |                              |   | 3.3%                         | -0.4%                               |                                    |
| City of Waterford         | 1.5%                              |                              |   | 1.4%                         | -0.1%                               |                                    |
| City of Hughson           | 1.4%                              |                              |   | 1.3%                         | -0.1%                               |                                    |
| Total                     | 100%                              | _                            |   | 100%                         | _                                   | _                                  |

Stanislaus Animal Services Agency Fiscal Year 2021-2022 Proposed Budget Fund 6181 - Operational Budget

| •                     |                                 | Α                                 | В                            | С                                       | D                            | E                                     | F                                  |  |
|-----------------------|---------------------------------|-----------------------------------|------------------------------|---|------------------------------|---------------------------------------|------------------------------------|--|
|                       |                                 |                                   | 2020-2021                    |   | 2021-2022                    |                                       |                                    |  |
|                       |                                 | Adopted Final Budget<br>2020-2021 | YE Projections 2020-<br>2021 | Variance from Final<br>Budget 2020-2021 | Proposed Budget<br>2021-2022 | Variance from 20/21<br>Final Budget   | Incr/ (Decr) from<br>20/21 YE Proj |  |
|                       |                                 |                                   |                              | B - A = C                               |                              | D - A = E                             | D - B = F                          |  |
| Salaries and Benefits |                                 |                                   |                              |   |                              |                                       |                                    |  |
| 50000 5               | Salaries and wages              | \$ 1,893,267                      | \$ 1,654,727                 | \$ (238,540)                            | \$ 2,005,214                 | \$ 111,947.71                         | \$ 350,487.28                      |  |
| 50010                 | Overtime/comp time paid         | \$ 60,400                         | \$ 56,574                    | \$ (3,826)                              | \$ 57,450                    | \$ (2,950.00)                         | \$ 875.66                          |  |
| 50020 E               | Extra help                      | \$ 135,483                        | \$ 75,044                    | \$ (60,439)                             | \$ 81,696                    | \$ (53,786.84)                        | \$ 6,651.76                        |  |
| 50070                 | Compensated absences            | \$ -                              | \$ -                         | \$ -                                    | \$ -                         | \$ -                                  | \$ -                               |  |
| 50100                 | Comp time taken                 | \$ -                              | \$ 658                       | \$ 658                                  | \$ -                         | \$ -                                  | \$ (657.70)                        |  |
| 50120 F               | Personal Service Contract       | \$ 66,095                         | \$ 63,347                    | \$ (2,748)                              | \$ 63,347                    | \$ (2,748.00)                         | \$ -                               |  |
| 50210 \               | /acation/holiday cash-out       | \$ 25,435                         | \$ 23,175                    | \$ (2,260)                              | \$ 22,000                    | \$ (3,435.00)                         | \$ (1,175.00)                      |  |
| 50220 F               | Retirement/Termination cash-out | \$ 14,787                         | \$ 14,056                    | \$ (731)                                | \$ 56,303                    | \$ 41,516.35                          | \$ 42,247.13                       |  |
| 52000 F               | Retirement                      | \$ 556,275                        | \$ 479,028                   | \$ (77,247)                             | \$ 596,314                   | \$ 40,039.24                          | \$ 117,285.92                      |  |
| 52010 F               | FICA                            | \$ 148,519                        | \$ 127,252                   | \$ (21,267)                             | \$ 151,016                   | \$ 2,496.48                           | \$ 23,763.81                       |  |
| 52020                 | Deferred comp - part-time       | \$ -                              | \$ 1,704                     | \$ 1,704                                | \$ -                         | \$ -                                  | \$ (1,704.11)                      |  |
| 53000                 | Group health insurance          | \$ 579,218                        | \$ 555,940                   | \$ (23,278)                             | \$ 592,102                   | \$ 12,883.42                          | \$ 36,161.84                       |  |
| 53020 L               | Jnemployment insurance          | \$ 4,800                          | \$ 9,052                     | \$ 4,252                                | \$ 4,872                     | \$ 72.00                              | \$ (4,180.00)                      |  |
| 53051 E               | Benefits Admin Fee              | \$ -                              | \$ 600                       | \$ 600                                  | \$ -                         | \$ -                                  | \$ (599.90)                        |  |
| 53081 L               | ong Term disablility            | \$ 659                            | \$ 344                       | \$ (315)                                | \$ 629                       | \$ (29.12)                            | \$ 285.40                          |  |
| 54000 V               | Workers compensation insuranc   | \$ 22,977                         | \$ 22,977                    | \$ -                                    | \$ 24,529                    | \$ 1,552.00                           | \$ 1,552.00                        |  |
| 55000 A               | Auto allowance                  | \$ 4,800                          | \$ 4,800                     | \$ (0)                                  | \$ 5,600                     | \$ 799.88                             | \$ 800.00                          |  |
| 55080 F               | Professional development        | \$ 3,400                          | \$ 2,500                     | \$ (900)                                | \$ 4,600                     | \$ 1,200.00                           | \$ 2,100.00                        |  |
| 55100 L               | Jniform allowance               | \$ 19,260                         | \$ 19,260                    | \$ -                                    | \$ 19,420                    | \$ 160.00                             | \$ 160.00                          |  |
| 55120 E               | Employee assistance program     | \$ -                              | \$ -                         | \$ -                                    | \$ -                         | \$ -                                  | \$ -                               |  |
|                       | Deferred comp mgmt/confidenti   | \$ 7,560                          | \$ 5,351                     | \$ (2,209)                              | \$ 7,448                     | \$ (112.44)                           | \$ 2,096.92                        |  |
| 55140 (               | Cafeteria pln hlth ben cashout  | \$ -                              | \$ 3,076                     | \$ 3,076                                | \$ 3,212                     | \$ 3,212.00                           | \$ 136.29                          |  |
|                       | Salaries and Benefits           | \$ 3,542,934                      | \$ 3,119,465                 | \$ (423,470)                            | 3,695,752                    | 152,818                               | 576,287                            |  |
| Services & Supplies   | j                               |                                   |                              |   |                              |                                       |                                    |  |
|                       | Communications                  | \$ 32,738                         | \$ 35,180                    | \$ 2,442                                | 38,337                       | 5,599                                 | 3,157                              |  |
| 60600 F               | Food                            | \$ -                              | \$ 33                        | \$ 33                                   | 0                            | 0                                     | -33                                |  |
| 60800                 | Cleaning & sanitary supplies    | \$ 44,840                         | \$ 39,441                    | \$ (5,399)                              | 40,258                       | -4,582                                | 817                                |  |
|                       | Contract janitorial             | \$ 11,335                         | \$ 12,374                    | \$ 1,039                                | 12,993                       | · · · · · · · · · · · · · · · · · · · |                                    |  |
|                       | Fire,ece & smp insurance-purc   | \$ 3,505                          | \$ 5,371                     | \$ 1,866                                | 5,371                        |                                       |                                    |  |
|                       | Fire & Property Deductible      | \$ -                              | \$ -                         | \$ -                                    | 0                            | <u> </u>                              |                                    |  |

|  |                                   | 2020-2021                    |   | 2021-2022                    |                                     |                                    |
|--|-----------------------------------|------------------------------|---|------------------------------|-------------------------------------|------------------------------------|
|  | Adopted Final Budget<br>2020-2021 | YE Projections 2020-<br>2021 | Variance from Final<br>Budget 2020-2021 | Proposed Budget<br>2021-2022 | Variance from 20/21<br>Final Budget | Incr/ (Decr) from<br>20/21 YE Proj |
| 61070 Crime & fidelity-purchased               | \$ 245                            | \$ 240                       | \$ (5)                                  | 270                          | 25                                  | 30                                 |
| 61180 Excess insurance-purchased               | \$ 39,255                         | \$ 39,255                    | \$ -                                    | 43,181                       | 3,926                               | 3,926                              |
| 61600 Maintenance-equipment                    | \$ 28,005                         | \$ 20,100                    | \$ (7,905)                              | 20,682                       | -7,323                              | 582                                |
| 61800 Maintenance-structures & grnd            | \$ 35,805                         | \$ 40,044                    | \$ 4,239                                | 70,729                       | 34,924                              | 30,685                             |
| 62030 Laboratory supplies                      | \$ 213,635                        | \$ 166,384                   | \$ (47,251)                             | 169,438                      | -44,197                             | 3,054                              |
| 62200 Memberships                              | \$ 500                            | \$ 500                       | \$ -                                    | 500                          | 0                                   | 0                                  |
| 62210 Annual License for software - Non Asset  | \$ 35,800                         | \$ 35,337                    | \$ (463)                                | 21,806                       | -13,994                             | -13,531                            |
| 62400 Miscellaneous expense, DocuPet           | \$ 101,279                        | \$ -                         | \$ (101,279)                            | 1,439                        | -99,840                             | 1,439                              |
| 62401 Safety Incentive Program                 | \$ 462                            | \$ 462                       | \$ -                                    | 462                          | 0                                   | 0                                  |
| 62450 Indirect Costs                           | \$ 7,770                          | \$ 7,770                     | \$ -                                    | 7,770                        | 0                                   | 0                                  |
| 62600 Office supplies/equipment                | \$ 9,495                          | \$ 6,413                     | \$ (3,082)                              | 11,699                       | 2,204                               | 5,286                              |
| 62601 Office safety equipment                  | \$ 1,070                          | \$ 697                       | \$ (373)                                | 1,070                        | 0                                   | 373                                |
| 62630 Outside printing service                 | \$ 6,820                          | \$ 772                       | \$ (6,048)                              | 2,355                        | -4,465                              | 1,583                              |
| 62730 Postage                                  | \$ 27,652                         | \$ 27,652                    | \$ -                                    | 29,732                       | 2,080                               | 2,080                              |
| 62750 Other mail room expense                  | \$ 10,796                         | \$ 10,796                    | \$ -                                    | 11,336                       | 540                                 | 540                                |
| 62790 Subscriptions                            | \$ 500                            | \$ 1,560                     | \$ 1,060                                | 1,560                        | 1,060                               | 0                                  |
| 62840 Computer Software - Non Asset            | \$ 2,200                          | \$ 60                        | \$ (2,140)                              | 2,200                        | 0                                   | 2,140                              |
| 62861 Computer Equipment - Non Asset           | \$ -                              | \$ 631                       | \$ 631                                  | 0                            | 0                                   | -631                               |
| 62980 Exp. Computer Equip. To \$5,000 - assets | \$ -                              | \$ 4,044                     | \$ 4,044                                | 2,563                        | 2,563                               | -1,481                             |
| 62990 Exp. Equipment - To \$5,000 - assets     | \$ -                              | \$ 658                       | \$ 658                                  | 0                            | 0                                   | -658                               |
| 63000 Professional & special servic            | \$ 172,316                        | \$ 188,824                   | \$ 16,508                               | 188,527                      | 16,211                              | -297                               |
| 63090 Auditing & accounting                    | \$ 35,998                         | \$ 35,998                    | \$ -                                    | 37,078                       | 1,080                               | 1,080                              |
| 63110 Outside auditor                          | \$ 5,000                          | \$ 5,000                     | \$ -                                    | 5,000                        | 0                                   | 0                                  |
| 63220 Fingerprint processing                   | \$ 1,400                          | \$ 328                       | \$ (1,072)                              | 753                          | -647                                | 425                                |
| 63280 Contracts                                | \$ 1,130                          | \$ 1,130                     | \$ -                                    | 1,130                        | 0                                   | 0                                  |
| 63640 Legal services                           | \$ 3,600                          | \$ 1,200                     | \$ (2,400)                              | 3,600                        | 0                                   | 2,400                              |
| 63645 Landscape services                       | \$ 9,825                          | \$ 8,534                     | \$ (1,291)                              | 8,730                        | -1,095                              | 196                                |
| 63710 Veterinary services - spay or neuter     | \$ 130,000                        | \$ 149,834                   | \$ 19,834                               | 149,834                      | 19,834                              | 0                                  |
| 63716 Veterinary Services - Treatment          | \$ 38,475                         | \$ 27,845                    | \$ (10,630)                             | 44,305                       | 5,830                               | 16,460                             |
| 63850 Bank costs                               | \$ 16,865                         | \$ 16,865                    | \$ -                                    | 17,253                       | 388                                 | 388                                |
| 63990 Outside dp services                      | \$ 134,914                        | \$ 134,914                   | \$ -                                    | 141,660                      | 6,746                               | 6,746                              |
| 64410 Vehicle repair                           | \$ 14,358                         | \$ 20,343                    | \$ 5,985                                | 51,549                       | 37,191                              | 31,206                             |
| 64750 Marketing                                | \$ 3,240                          | \$ 306                       | \$ (2,934)                              | 3,240                        | 0                                   | 2,934                              |
| 65000 Publications & legal notices             | \$ -                              | \$ 149                       | \$ 149                                  | 0                            | 0                                   | -149                               |
| 65100 Rents & leases-equipment                 | \$ 4,405                          | \$ 3,227                     | \$ (1,178)                              | 3,227                        | -1,178                              | 0                                  |
| 65200 Alarm & answering services               | \$ 68,765                         | \$ 57,552                    | \$ (11,213)                             | 58,839                       | -9,926                              | 1,287                              |
| 65220 Capital lease reduction                  | \$ 8,395                          | \$ -                         | \$ (8,395)                              | 0                            | -8,395                              | 0                                  |

|               | 1                              |              | 2020-2021                    |   | 2021-2022                    |                                     |                                    |  |
|---------------|--------------------------------|--------------|------------------------------|---|------------------------------|-------------------------------------|------------------------------------|--|
|               |                                |              | YE Projections 2020-<br>2021 | Variance from Final<br>Budget 2020-2021 | Proposed Budget<br>2021-2022 | Variance from 20/21<br>Final Budget | Incr/ (Decr) from<br>20/21 YE Proj |  |
| 65500         | Small tools & instruments      | \$ 785       | \$ 785                       | \$ -                                    | 785                          | 0                                   | 0                                  |  |
| 65725         | Micro chip expense             | \$ 30,000    | \$ 28,088                    | \$ (1,912)                              | 30,000                       | 0                                   | 1,912                              |  |
| 65780         | Education & training           | \$ 15,000    | \$ 1,204                     | \$ (13,796)                             | 15,000                       | 0                                   | 13,796                             |  |
| 65810         | Other supportive services      | \$ 3,185     | \$ 3,864                     | \$ 679                                  | 4,057                        | 872                                 | 193                                |  |
| 65840         | Animal food                    | \$ 30,155    | \$ 9,292                     | \$ (20,863)                             | 20,000                       | -10,155                             | 10,708                             |  |
| 66040         | Hazardous waste disposal       | \$ 7,025     | \$ 8,051                     | \$ 1,026                                | 8,051                        | 1,026                               | 0                                  |  |
| 66070         | Bottled water services         | \$ 850       | \$ 850                       | \$ -                                    | 850                          | 0                                   | 0                                  |  |
| 66210         | Licenses & fees                | \$ 600       | \$ 450                       | \$ (150)                                | 975                          | 375                                 | 525                                |  |
| 66260         | Gasoline,oil & fuel-vehicle    | \$ 37,580    | \$ 40,240                    | \$ 2,660                                | 42,216                       | 4,636                               | 1,976                              |  |
| 66280         | Operating supplies             | \$ 27,045    | \$ 23,242                    | \$ (3,803)                              | 28,250                       | 1,205                               | 5,009                              |  |
| 67040         | Other travel expenses          | \$ 160       | \$ 38                        | \$ (122)                                | 160                          | 0                                   | 122                                |  |
| 67200         | Utilities                      | \$ 85,000    | \$ 85,000                    | \$ -                                    | 85,000                       | 0                                   | 0                                  |  |
| 67201         | Utilities - Salvage Disposal   | \$ 1,925     | \$ 2,037                     | \$ 112                                  | 1,925                        | 0                                   | -112                               |  |
| 67990         | Pre-Placement Drug Test        | \$ 425       | \$ -                         | \$ (425)                                | 0                            | -425                                | 0                                  |  |
|               | Services and Supplies          | \$ 1,502,128 | \$ 1,310,962                 | \$ (191,166)                            | \$ 1,447,745                 | \$ (54,383)                         | \$ 136,783                         |  |
| Other Charges |                                |              |                              |   |                              |                                     |                                    |  |
| 72800         | Depreciation & amortization    | \$ 257,000   | 264,588                      | \$ 7,588                                | 257,000                      | 0                                   | -7,588                             |  |
|               |                                |              |                              |   |                              |                                     |                                    |  |
|               | Other Charges                  | \$ 257,000   | \$ 264,588                   | \$ 7,588                                | \$ 257,000                   | \$ -                                | \$ (7,588)                         |  |
| Fixed Assets  |                                |              |                              |   |                              |                                     |                                    |  |
| 84070         | Truck                          | \$ 55,475    | 42,439                       | \$ (13,036)                             | 93,000                       | 37,525                              | 50,561                             |  |
|               | Fixed Assets                   | \$ 55,475    | \$ 42,439                    | \$ (13,036)                             | \$ 93,000                    | \$ 37,525                           | \$ 50,561                          |  |
|               | Grand Total - EXPENDITURES     | \$ 5,357,538 | \$ 4,737,455                 | \$ (620,083)                            | \$ 5,493,497                 | \$ 135,960                          | \$ 756,043                         |  |
|               | Accounting Adjustments:        |              |                              |   |                              |                                     |                                    |  |
|               | Less Depreciation              | \$ (257,000) | \$ (257,000)                 | \$ -                                    | \$ (257,000)                 | \$ -                                | \$ (7,588)                         |  |
|               | Total Adjustments              | \$ (257,000) | \$ (257,000)                 | \$ -                                    | \$ (257,000)                 | \$ -                                | \$ (7,588)                         |  |
|               | Adjusted EXPENDITURES          | \$ 5,100,538 | \$ 4,480,455                 | \$ (620,083)                            | \$ 5,236,497                 | \$ 135,960                          | \$ 748,455                         |  |
| Revenue       |                                |              |                              |   |                              |                                     |                                    |  |
| 13000         | Animal Licenses                | \$ 537,646   | \$ 245,065                   | \$ (292,581)                            | \$ 245,065                   | \$ (292,581)                        | \$ -                               |  |
| 13001         | Dog License Differential       | \$ 243,962   |                              |   | \$ 167,313                   |                                     |                                    |  |
|               | Animal Permits                 | \$ 2,743     | \$ 2,325                     | \$ (418)                                | \$ 2,325                     | \$ (418)                            |                                    |  |
| 15200         |                                | \$ 227,388   | \$ 361,362                   | \$ 133,974                              | \$ 361,362                   | \$ 133,974                          | \$ -                               |  |
| 17000         |                                | \$ 103       | \$ 897                       | \$ 794                                  | \$ 897                       | \$ 794                              | \$ -                               |  |
| 18000         |                                | \$ 35,929    | \$ 38,853                    | \$ 2,924                                | \$ 38,853                    | \$ 2,924                            | \$ -                               |  |
|               | Total Money & Property Use Rev | \$ 1,047,771 | \$ 815,815                   | \$ (231,956)                            | \$ 815,815                   | \$ (231,956)                        | \$ -                               |  |

|                              |                                   | 2020-2021                    |   | 2021-2022                    |                                     |                                    |  |
|------------------------------|-----------------------------------|------------------------------|---|------------------------------|-------------------------------------|------------------------------------|--|
|                              | Adopted Final Budget<br>2020-2021 | YE Projections 2020-<br>2021 | Variance from Final<br>Budget 2020-2021 | Proposed Budget<br>2021-2022 | Variance from 20/21<br>Final Budget | Incr/ (Decr) from<br>20/21 YE Proj |  |
| 32610 Animal Adoption Charge | \$ 150,310                        | \$ 141,282                   | \$ (9,028)                              | \$ 141,282                   | \$ (9,028)                          | \$ -                               |  |
| 32619 In House Vet Care      | \$ 1,695                          | \$ 3,550                     | \$ 1,855                                | \$ 3,550                     | \$ 1,855                            | \$ -                               |  |
| 32630 Reclaim Fees           | \$ 45,743                         | \$ 40,229                    | \$ (5,514)                              | \$ 40,229                    | \$ (5,514)                          | \$ -                               |  |
| 32640 A/C Board and Care     | \$ 38,181                         | \$ 40,011                    | \$ 1,830                                | \$ 40,011                    | \$ 1,830                            | \$ -                               |  |
| 32641 Micro Chip             | \$ 12,444                         | \$ 13,443                    | \$ 999                                  | \$ 13,443                    | \$ 999                              | \$ -                               |  |
| 32675 Vaccination Fees       | \$ 69,552                         | \$ 50,445                    | \$ (19,107)                             | \$ 50,445                    | \$ (19,107)                         | \$ -                               |  |
| 32730 Trap Rental Fees       | \$ 972                            | \$ 861                       | \$ (111)                                | \$ 861                       | \$ (111)                            | \$ -                               |  |
| 32740 Owner Release Fees     | \$ 34,166                         | \$ 15,609                    | \$ (18,557)                             | \$ 15,609                    | \$ (18,557)                         | \$ -                               |  |
| 32750 A/C Field Charges      | \$ 3,383                          | \$ 5,925                     | \$ 2,542                                | \$ 5,925                     | \$ 2,542                            | \$ -                               |  |
| 32770 Quarantine Fee         | \$ 6,249                          | \$ 8,507                     | \$ 2,258                                | \$ 8,507                     | \$ 2,258                            | \$ -                               |  |
| Charges for Services         | \$ 362,695                        | \$ 319,862                   | \$ (42,833)                             | \$ 319,862                   | \$ (42,833)                         | \$ -                               |  |
| 40200 Other Sales            | \$ 64                             | \$ 28                        | \$ (36)                                 | \$ 28                        | \$ (36)                             | \$ -                               |  |
| 40400 Misc. Revenue          | \$ 8,527                          | \$ 2,535                     | \$ (5,992)                              | \$ 2,535                     | \$ (5,992)                          | \$ -                               |  |
| 40510 Returned Checks        | \$ 87                             | \$ 120                       | \$ 33                                   | \$ 120                       | \$ 33                               | \$ -                               |  |
| 40840 Returned Check Fee     | \$ 69                             | \$ 120                       | \$ 51                                   | \$ 120                       | \$ 51                               | \$ -                               |  |
| Miscellaneous Revenue        | \$ 8,747                          | \$ 2,803                     | \$ (5,944)                              | \$ 2,803                     | \$ (5,944)                          | \$ -                               |  |
| Other Jurisdictional Revenue | \$ 149,151                        | \$ 187,453                   | \$ 38,302                               | \$ 187,453                   | \$ 38,302                           | \$ -                               |  |
| Total - REVENUE              | \$ 1,568,364                      | \$ 1,325,933                 | \$ (242,431)                            | \$ 1,325,933                 | \$ (242,431)                        | \$ -                               |  |

Stanislaus Animal Services Agency Fiscal Year 2021-2022 Proposed Budget Fund 6180 - Debt Service

|   | Stanislaus | City of   |               | City of   | City of   | City of |              |
|---|------------|-----------|---------------|-----------|-----------|---------|--------------|
|   | County     | Modesto   | City of Ceres | Patterson | Waterford | Hughson | <u>Total</u> |
|   |            |           |               |           |           |         |              |
| Cost Share (Avg Intake FY '08, '09 & '10)     | 40.5%      | 42.9%     | 11.1%         | 2.6%      | 1.7%      | 1.2%    | 100.0%       |
|   |            |           |               |           |           |         |              |
| Estimated Balance as of June 30, 2021         |            | 2,710,446 | 701,299       |           | 89,268    | 75,816  | 3,576,829    |
|   |            |           |               |           |           |         |              |
| July 2021 - June 2022 Debt Service by Partner | \$0        | \$170,218 | \$44,042      | \$0       | \$6,745   | \$4,761 | \$225,766    |
|   |            |           |               |           |           |         |              |
| Final Debt Service for FY 2021-2022           | \$0        | \$170,218 | \$44,042      | \$0       | \$6,745   | \$4,761 | \$225,766    |
|   |            |           |               |           |           |         |              |
| Quarterly Payments                            | -          | \$42,555  | \$11,011      | -         | \$1,686   | \$1,190 | \$56,442     |

Footnote: Stanislaus County and City of Patterson have fully paid off their portion of the debt.

Stanislaus Animal Services Agency Fiscal Year 2021-2022 Proposed Budget Fund 6182 - Donations

|             | - Donations                          | Α                                 | В                            | С  |    | D           | E                     | F                            | G  |
|-------------|--------------------------------------|-----------------------------------|------------------------------|--|----|-------------|-----------------------|------------------------------|--|
|             |                                      |                                   | 2020-2021                    |  |    |             | 202                   | 1-2022                       |  |
| Account     | Description                          | Adopted Final<br>Budget 2020-2021 | YE Projections 2020-<br>2021 | Variance from Final<br>Budget 2020-2021<br>B - A = C | P  | Petco Grant | Donations Spay/Neuter | Proposed Budget<br>2021-2022 | Variance from 20/21 Final Budget F - A = G |
| Salaries an | d Benefits                           |                                   |                              |  |    |             |                       |                              |  |
| 50020       | Extra Help - Foster Program          | \$ 47,160                         | \$ 47,160                    | ) \$ -   | Ś  | 47,160      |                       | \$ 47,160                    | \$ -                                       |
| 30020       | Salaries and Benefits                |                                   | i.                           | ·  | \$ | 47,160      | \$ -                  |                              | ·  |
| Services ar | nd Supplies                          |                                   |                              |  |    |             |                       |                              |  |
| 61800       | Maintenance-structures & ground      | \$ -                              | \$ 12,818                    | \$ 12,818  | \$ | -           |                       | \$ -                         | \$ -                                       |
|             | Professional & special servic        | \$ 535                            | \$ 1,303                     | \$ 768   | \$ | =           | \$ 1,300              | \$ 1,300                     | \$ 1,300                                   |
| 63090       | Auditing & accounting                | \$ 1,215                          | \$ 1,248                     | \$ 33  | \$ | -           | \$ 1,500              | \$ 1,500                     | \$ 1,500                                   |
| 63710       | Veterinary services - spay or neuter | \$ 176,790                        | \$ 2,000                     | \$ (174,790)   | \$ | 65,340      | \$ 63,450             | \$ 128,790                   | \$ 63,450                                  |
| 63714       | Big Fix Program                      | \$ -                              | \$ 33,573                    | \$ 33,573  | \$ |             | \$ 50,000             | \$ 50,000                    |  |
|             | Services and Supplies                | \$ 178,540                        | \$ 50,942                    | \$ (127,598)   | \$ | 65,340      | \$ 116,250            | \$ 181,590                   | \$ 116,250                                 |
|             | Total - EXPENDITURES                 | \$ 225,700                        | \$ 98,102                    | \$ (127,598)   | \$ | 112,500     | \$ 116,250            | \$ 228,750                   | \$ 116,250                                 |
|             |                                      |                                   |                              |  |    |             |                       |                              |  |
| 13005       | Cat Licenses                         | \$ 100                            | \$ -                         | \$ (100)   | \$ | -           | \$ -                  | \$ -                         | \$ -                                       |
| 13015       | Animal Liter permit                  | \$ 2,000                          | \$ 750                       | \$ (1,250)   | \$ | -           | \$ 2,000              | \$ 2,000                     | \$ 2,000                                   |
|             | Delinguent penalties                 | \$ 43,000                         | \$ 47,305                    | \$ 4,305   | \$ | -           | \$ 43,000             | \$ 43,000                    | \$ 43,000                                  |
| 13041       | Animal Liter permit fine             |                                   | \$ -                         | \$ -   | \$ | -           | \$ -                  | \$ -                         | \$ -                                       |
| 13042       | Animal Liter penalty                 |                                   | \$ 67                        | \$ 67  | \$ | -           | \$ -                  | \$ -                         | \$ -                                       |
| 16015       | Animal State Imposed fine            | \$ 21,000                         | \$ 17,446                    | \$ (3,554)   | \$ | -           | \$ 21,000             | \$ 21,000                    | \$ 21,000                                  |
| 17000       | Interest                             | \$ 4,000                          | \$ 5,604                     | \$ 1,604   | \$ |             | \$ 4,000              | \$ 4,000                     | \$ 4,000                                   |
| 25000       | State-Other                          |                                   | \$ -                         | \$ -   | \$ |             | \$ -                  | \$ -                         | \$ -                                       |
| 40590       | Donations & Contributions            | \$ 43,100                         | \$ 15,916                    | \$ (27,184)  | \$ |             | \$ 43,100             | \$ 43,100                    | \$ 43,100                                  |
|             | Contributions - PETCO Grant          | \$ 112,500                        | \$ 112,500                   | \$ -   | \$ | 112,500     | \$ -                  | \$ 112,500                   | \$ -                                       |
|             | Total - REVENUE                      | \$ 225,700                        | \$ 199,588                   | \$ (26,112)  | \$ | 112,500     | \$ 113,100            | \$ 225,600                   | \$ 113,100                                 |
|             | Revenue Less Expenses                | \$ -                              | \$ 101,486                   | \$ 101,486   | \$ | -           | \$ (3,150)            | \$ (3,150)                   | \$ (3,150)                                 |